

## Group Order Information



**SALMING**



Are you looking to introduce floorball at your school, college or university? Add floorball to your activity program(s), for rental use, or team building? If so, then the order forms contained in this file are for YOU!

We have taken our most popular straight balde floorball sticks, bundled them into various group packages, and offer them at discounted prices for attractive savings. Our recreation program sets are made up of floorball sticks and balls. Our school sets are similar but include a large stickbag to hold everything. Need curved sticks for your organization? We've also included individual sticks, balls, bags, goalie gear, and other items with similar discounts so you can custom build the package that meets your exact requirements.

If you are one of the following, these forms are for you:

1. School PE teacher, athletic director, coach, administrator, or involved parent. For less than \$400 you can purchase everything you need to incorporate floorball in your PE classes or for after-school programs.
2. Campus Recreation or Intramural Director: Get floorball equipment you need to start floorball at your athletic facility or intramural program.
3. Community Center or Sports Facility: Obtain floorball equipment for use at your facility. Add a floorball program, use for birthday parties, team events, or for rent/sign-out.
4. Church or Youth Group: Add floorball to your activity programs.
5. Hockey Coach, Team Manager, or Hockey Director: Incorporate floorball into your off-ice and dryland training program. Use floorball to introduce young kids to hockey-like activities before they are old enough for learn-to-skate and introductory hockey programs. We have a larger selection of precurved sticks available for hockey programs. Check out our Hockey Packages.
6. Looking to start a floorball league? Get your equipment here.
7. Managing a Floorball Club or Team? Add a set of sticks and goalie equipment to introduce new players to the sport and provide sticks for drop-in players.

All of the products listed here are discounted from our normal retail price. In addition to these lower prices, you realize extra savings if your order qualifies -- additional 10% discount if your order total exceeds \$500 and 15% discount if your order total exceeds \$1,000. Taken together, your organization can realize savings of well over 30%!

This order file includes several order forms. Complete all or just part as needed. Copy the forms you use to a new file and send it to us via email, fax, or by mail.

### A. Group Pkg Order Summary

This form brings forward product totals from the Group Pkg Order Form and the Group Goalie Order. Your totals are combined and if your order qualifies, the additional 10% or 15% discount is applied. We will provide a quote for shipping based on your order. If you are using the Order Summary, this is where you should enter your billing and shipping information.

### B. Group Pkg Order Form

Use this form to place your order for stick packages. Once you have chosen one or more stick packages, customize your order with additional sticks, balls, bags, or instructional materials. The product total from this order carries over to the Order Summary. If this is the only form you need, you can complete the billing/shipping information and submit just this form.

For schools or organizations needing a very basic stick, we offer a complete stick sets (10, 12, or 18 sticks) with balls and bag (in the case of school sets). If you have chosen one of these sets, you can add additional sticks, balls, bags, goals, or training tools (including our exclusive Floorball Training Guide) to perfectly customize your order for your exact situation. You can also create your own set from scratch. Simply choose the number of sticks you need in any combination of lengths and sides from the various models. Add balls, bags, or any other items to complete your package.

### C. Group Goalie Order Form

Use this form to place your order for goalie gear. We have provided a Starter Goalie Set in both junior and senior sizes. Add additional goalie items as desired. The product total from this order carries over to the Order Summary. If this is the only form you need, you can complete the billing/shipping information and submit just this form.

### D. Group Pkg and Group Goalie Order Forms (2)

These forms duplicate the other two order forms but don't include the price calculations. Print out these forms and complete them manually.

## Brief Descriptions of the Various Product Series and Group Packages:

1. Campus 36: The Campus 36 School stick has a straight durable blade that can be easily curved left or right, with excellent playing characteristics. For elementary schools the sets include 6 in 75 cm length and 6 in 85 cm length. Middle School sets are half 85 cm and half 95 cm while High School/Adult sets come with twelve 95 cm sticks. (Note that the "36" in the name refers to the flex of the shaft. It has nothing to do with size.). We can also include shorter 65 cm sticks for school programs as young as kindergarten.

2. **Campus 34:** The Campus 34 School stick has the same blade as the Campus 36 but is different in two ways. It has a genuine tape grip and a shaft/blade attachment just like higher-end sticks which improves its durability. A typical set contains 10 sticks (5 blue and 5 red). Our middle school sets include 6 of the 85 cm sticks and 4 of the 95 cm sticks. For high school and adult play, choose the High School set which contains 10 of the 95 cm sticks (half blue and half red). Add extra sticks to any set. (Note that the "34" in the name refers to the flex of the shaft. It has nothing to do with size.)
3. **Score One:** The Score One is the latest addition to our line of straight blade school sticks. Available in 75 cm, 85 cm, and 95 cm lengths, these sticks feature a blue/silver shaft graphic and either a lime green or black blade/grip combination. The Score blade has a harder composition than the Campus 36/34 sticks which makes it more rigid to hold its shape and provide extra long life. We also offer the Fatpipe SpookyMX which is similar to the Score One but features the IFF-approved Fatpipe Spooky shaft.
4. **Wooloc Force 3.2:** Step up to a curved stick! A sharp looking beginner stick with a composite shaft, the Ultra blade, and Tacky grip. Best value for the new floorball player. Available in 65 cm, 75 cm, 87 cm, and 96 cm lengths. The 65 and 75 cm models come with a smaller Jr blade. With a curved stick, you need to decide how many Left and Right sticks you need.
5. **Fatpipe Zortex:** This Fatpipe precurved beginner stick comes in six sizes from 80 cm to 103 cm. The composite shaft coupled with the amazing Jai Alai blade provides excellent stick handling and a large sweet spot for effective shots. An excellent choice for new floorball players. Tall players will appreciate the long 101 cm or 103 cm stick.
6. **Campus Shooter 30, Xplode 30 or Aero 32:** The Campus series curved sticks include sharp shaft designs and blades that are favorites of beginning floorball players. The Campus Shooter sticks are available in 96 cm and 100 cm lengths, and the Campus Xplode stick comes in 92 cm and 96 cm lengths. The new Campus Aero 32 comes in 82 cm, 87 cm, and 96 cm lengths. We don't include these sticks in a package by themselves, but you can add them to any other stick package or create your own package around them. For players over 6 ft tall, choose the Campus Shooter in 100 cm length.
7. **Salming Matrix:** The Matrix is a step above the Salming Campus series. The 2017, 2018 and 2019 models all have the popular Quest blade. All years are available in three lengths, 82 cm, 87 cm, and 96 cm and are ideal for hockey players looking to refine their skills with a floorball stick.
8. **Junior Sticks:** A junior or kid stick is designed specifically for younger players, nine years old and younger. These sticks not only have a shorter shaft, but the blade is 2/3 the size of a normal full-size stick. Build your own package around the the 2015 Aero Mid, the 2016 Q2 Mid, or the new 2019 Campus Aero 35 and Q2 Mid. Note that the Wooloc Force 3.2 with the 65 and 75 cm lengths come with a smaller junior blade.

**Stick Sizing:**

It is important to select a floorball stick of the correct length. You measure a stick by holding it vertically in front of the player with the blade touching the floor. For children, the top of the shaft should reach the sternum. For adults, it should reach just above the belly button. Recommended lengths for various player heights are listed below:

	3'-6" to	4'-1" to	4'-6" to	4'-9" to	5'-2" to	5'-5" to	6'	6'-2" and
Player Height:	4'-1"	4'-6"	4'-9"	5'-4"	5'-7"	0"	6'-0" to 6' 2"	Above
Stick Length:	65 cm	75 cm	80 cm	85-89 cm	89-92 cm	96 cm	100-101 cm	103 cm

**Goalie Gear and Goalie Packages:**

Official floorball games are played with five field players and a goalie. Unlike hockey, the goalie plays WITHOUT a stick. Goalie equipment includes a mask, knee pads, and padded clothing (pants and jersey). We devote a complete chapter on goaltending in our Floorball Training Guide. For recreational play and when first introducing floorball, most organizations elect to play without a goalie. Placing an extra field player in front of the net with a stick will suffice. As play becomes more serious and when teams are looking to compete in tournaments, having a properly equipped goalie is important. We make easy for teams or organizations to make this transition by offering proper goalie equipment at discounted prices.

1. **GOALIE\_1:** Choosing goalie equipment can be confusing. Since there are so many options, we have made it as easy as possible to choose your first set. The GOALIE\_1 set includes a basic IFF certified mask, knee pads, padded goalie pants, a padded protective undergarment, and a goalie jersey. This set is available in Junior (age 11 and younger with a padded short sleeve protective tee) and Senior sizes (with a long sleeve protective tee). You can add additional individual items like elbow pads or goalie gloves or substitute different knee pads, jerseys, pants, or helmets.